

Michael Lobzhanidze.

AI Automation & Digital Transformation

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Tbilisi, Georgia

minonode.com

01 Profile

18+ years across operations, digitization, entrepreneurship and product building — now focused on **practical AI systems for real business workflows.**

18+

years across business, operations and digital transformation

160

fuel-station network context for current automation work

3

active AI product directions: finance, meetings and enterprise knowledge

02 Selected systems

01 · Finance

● Active

FinFlow

Business finance workflow product that turns fragmented operational processes into a clearer, traceable digital system with AI-assisted automation.

02 · Agent

● Building

Meeting Follow-up Agent

Agentic workflow that converts meetings into structured decisions, owners, action items and follow-up — reducing the gap between discussion and execution.

03 · Knowledge

● Architecture

Enterprise AI Knowledge

Company-wide knowledge and agent layer spanning finance, legal, HR, marketing and operations with role-aware access and extensible AI architecture.

04 · Operations

● Real-world

CONNECT Automation

AI-assisted workflow discovery and internal-tool design for finance, operations, HR and management in a distributed fuel-station business — 160 locations.

03 Experience

AI & Business Process Automation

2026 — Now

CONNECT · Georgia

Identify repetitive, control-heavy workflows and translate them into AI-assisted processes, internal tools and agentic workflows across finance, operations, HR and management.

Founder / AI Product Builder

2026 — Now

Minonode

Build AI-first business products and prototypes with LLMs, APIs, agents and AI-assisted development. Current directions include FinFlow, meeting automation and enterprise knowledge systems.

Founder

2019 — Now

MARY&FAP

Built and operate an international personalized-print e-commerce business across product strategy, merchandising, marketplaces, fulfillment, automation and performance analysis.

Project Management / Digital Transformation / Team Leadership

2012 — 2023

National Archives of Georgia

Worked on digitization and transformation initiatives in a large public-sector environment, combining project management, process design and team leadership.

Earlier operations & public-sector experience

2008 — 2017

3P (LNES) · Tbilisi City Hall

Roles spanning operations, strategy, business development, municipal procurement and economic-policy functions.

04 Core capabilities

AI Systems

LLM applications · AI agents · agentic workflows · prompt/system design · enterprise knowledge

Business & Product

Process design · product discovery · business analysis · digital transformation · project leadership

Build & Delivery

AI-assisted coding · APIs · Git/GitHub · prototyping · testing · iteration · stakeholder translation

05 How I work

01 Discover

Map the real process, constraints, data and handoffs before choosing the technology.

02 Design

Translate the business problem into a workflow, product or agent architecture that can be tested.

03 Deliver

Prototype quickly with AI-assisted development, validate with users and iterate toward operational use.

Build systems.
Not AI theatre.

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